Enterprise edition

For businesses that need to manage multiple large-scale operations

MYOB Advanced is a cloud business management system built for medium and larger Australian and New Zealand businesses. With its powerful and easy to use accounting, finance, distribution, CRM (Customer Relationship Management) and project accounting modules, MYOB Advanced will help your business be more efficient and more mobile than ever before.

Advanced benefits

> Benefit from the support and expert knowledge of our certified MYOB Advanced partners
> Straightforward monthly pricing plans deliver better value
> Comprehensive financial and customer management, distribution and project accounting capabilities
> Customise, extend and develop to suit your individual needs with flexibility to grow as you do
> No hardware to maintain reduces costs
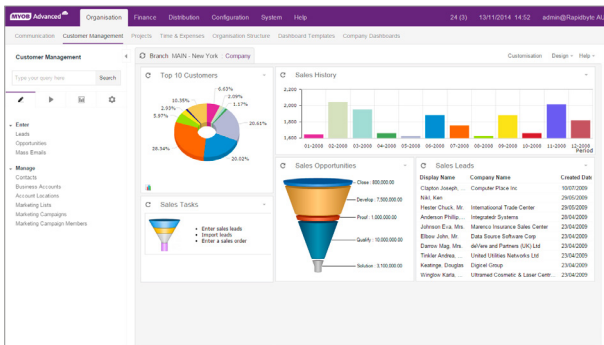> Get access on the go, anywhere, any time

To ensure you have the right system for your business there are three editions available. This means there's no need to pay for the implementation of features that you don't yet use, but can easily scale up as you grow.

MYOB Advanced Enterprise Edition is perfect for large businesses with complex and changing needs, who require organisation-wide insights to make quick, educated business decisions. It's a customisable online business management system that lets you run your business, anywhere, anytime.

Enterprise edition benefits

> Powerful accounting, finance, budgeting, cash flow forecasting and multi-currency management
> Inter-company accounting and consolidated group-wide reporting
> Superior CRM makes it simple to manage, monitor and measure your sales processes
> Advanced customer management features include debt collection, overdue charges application and customer payment instalments
> Great customer service with case management and knowledge-based tools
> Enhanced inventory control with serial and batch tracking, warehouse bin and picking management and automated replenishments
> Easily track sales orders, deliveries, back orders, customer returns and promotions
> Accurately manage your margins with landed cost tracking and forecast-based purchasing
> Track your projects from budget to completion with detailed reporting, task break down and analysis
> Provide customers with their own self-service portal to view invoices & statements, place orders and track service cases
> Automate common workflows and manage multi-level approval paths to match your existing business processes
> Customise screens, business process or workflows to suit your business processes using the Advanced Business development studio

MYOB Advanced Enterprise edition

Management made easy with powerful accounting

The general ledger of MYOB Advanced provides a complete view of all transactions generated from all modules. This includes the cashbook, accounts payable, accounts receivable, inventory and project modules; they all flow through to be included in financial and cash management reports leaving you free to manage your business;

> Flexibility to let you define the length, segmentation and users of GL accounts and sub-accounts
> Create an unlimited number of budgets for comparative analysis and monitoring
> Streamline your business processes with a smart workflow and approval engine
> Track fixed assets and automatically calculate and post related accounting entries
> Quickly prepare BAS and GST reports for submission to the ATO or IRD
> Branch accounting features support complex company structures with inter-branch accounting and consolidated reporting
> Distribute GL account balances using predefined allocation rules based on percentages, quantities and statistical data or proportionally to other GL accounts
> Create recurring transactions based on specific schedules and time periods
> Monitor your business in real-time with detailed reports, including profit and loss, balance sheet and cash flow reporting
> Easily export data to Microsoft Excel for further analysis and review

Powerful inventory control and management

Improve your distribution efficiency with better inventory control and cost tracking across multiple locations.
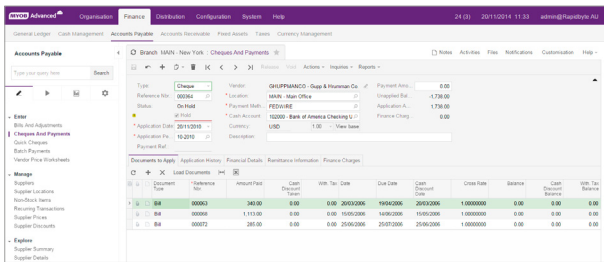
> Track inventory quantities, costs and commitments by location
> Record suppliers' details, costs and order parameters for each inventory item
> View and manage inventory mark-ups and margins at both item and group level
> Flexibility to value your stock using standard, moving average, FIFO and item-specific inventory methods
> Keep track of production, kit assembly and disassembly operations
> Create a physical and logical warehouse structure using inventory bins
> Reduce the likelihood of errors by defining the types of transactions that individual users can access
> Smart purchase order generation based on inventory stock levels, replenishment rules, seasonality and historical sales data analysis
> Simple inventory tracking by batch or serial number
> Choice of automatic or manual assignment of batch or serial numbers when you receive, ship or assemble inventory items

Superior customer relationship management

The CRM suite automates your sales, marketing and customer service processes so you can respond faster to customers and prospects.

> Easily manage your sales pipeline and create email campaigns targeted to prospects, customers and contacts
> Improve efficiency in the sales process with automated lead assignment and workflow notifications
> Track and record all your tasks, activities and email conversations with customers and prospects
> Convert sales opportunities to orders without re-entering pricing and discount information
> Improve customer service thanks to integration with financial modules that let staff see invoice history, order shipping and delivery status
> Case management, knowledge base and customer support contracts help manage customer service, reduce response times and support costs
> Empower your customers by providing them secure access via the customer portal to view account details, invoices and statements and enter sales orders and service cases
> Customise reports and dashboards to provide real-time performance indicators

MYOB Advanced Enterprise edition

Take control of your entire supply and distribution chain

Increase the speed between sales order and delivery with powerful tools that make it easy to manage the complexities of the supply chain.

> Manage sales orders including quotes, orders and customer returns

> Easily maintain complex discount and promotional pricing policies

> Email customers when sales orders change status with updated information such as courier tracking numbers

> Efficiently manage dispatch and back orders from multiple warehouses, or from drop shipments direct from your suppliers

> Use purchase requisitions to process requests for goods and services, approve requests and facilitate the bidding process, preventing cost overruns

> Capture the true cost of purchasing by calculating accurate landed costs to better forecast profits

> Provide better on-the-spot customer service with real-time stock availability information

> Automatic email alerts with replenishment recommendations sent when stock reaches minimum quantities

Intelligent project accounting

Manage complex projects easily and get a complete view of your project-related costs; it's perfect for professional services organisations such as engineering firms, marketing companies, law firms and not-for-profits.

> Create project budgets that include inventory items, services, labour, expenses and more

> Assign project managers, employees, equipment and other resources to individual projects and track the progress of each one

> Quickly allocate overheads and shared expenses to individual projects using formulas you create

> Flexible invoicing – use cost plus or fixed price contracts and invoice weekly, monthly, quarterly or based on the customer's statement cycle

> Compare budgets and expected revenue with actual project costs using the financial reporting engine

Extend to suit your needs

MYOB Advanced Business has powerful customisation and integration features and application programming interfaces (APIs) so you can tailor the system to your business needs.

> Customise screens and configure the workflow to match your business process

> Extend the power of MYOB Advanced by integrating it with external applications such as websites, service or programming systems

> Set up scheduled imports of data from Excel or from external sources such as your e-commerce website

> Enhance existing functionality with add-ons available from independent software vendors

Easy knowledge and document sharing

Create, edit and share policy and procedure manuals, manage a knowledge base and create news and announcements using the integrated business wiki. You can also control, share and work on your business's frequently updated documents.

Work anywhere, anytime from your smart device

Staff can access MYOB Advanced directly from their smart device* with our Advanced OnTheGo application. It has a user friendly design and is simple to operate and setup. Customisation of the application screens is available via built in customisation tools. Staff can complete simple day-to-day tasks including:

> Entering expense claims and receipts, using your device camera to attach copies of receipts

> Creating and managing events, and tasks so you never miss an appointment

> Review documents requiring your approval, and approve or decline as required

> Viewing open service case details while on-site with clients

*Works with Apple iOS and Google Android operating systems.

MYOB Advanced Enterprise edition

Straightforward monthly pricing plans deliver better value

MYOB Advanced is available for a convenient monthly payment, making it easier to plan and manage your business expenses throughout the year.

Flexibility to change with you

You can change your subscription plan to best suit your changing business needs.
And with no hardware to maintain, you can enjoy its wide ranging functions without the need for complex and expensive servers or IT hardware.

Best in-class security

The MYOB Advanced suite is a fully integrated and customisable business management solution, designed to meet the cloud computing needs of a growing business. MYOB has partnered with Amazon's data centre in Sydney to offer you the most secure, best-in-class, high availability experience.

This partnership ensures that your data is stored locally and protected using the latest technology.

No hardware to maintain reduces costs

MYOB Advanced delivers class-leading functionality and features without the need for your business to pay for and maintain complex and expensive servers or a data centre. All you'll need is a web browser and internet connection to access real time information, wherever and whenever you want.

Business solutions for all shapes and sizes

MYOB has solutions for businesses of all shapes and sizes. If MYOB Advanced Business – Enterprise edition does not suit your needs it's likely that MYOB Advanced Business – Standard or Plus editions will.

For more information

If you want to discover how an integrated business management system can improve your business visit
myob.com.au/enterprise   myob.co.nz/enterprise

brunton
IMPROVE. OPTIMISE. GROW.